BUSINESSoftheMONTH



TRIAL LAWYERS

Corey Colombin

David Edgar is a busy litigator with offices in Evergreen, Denver and Kansas City. By participating in a little Q & A, David offers a peek into what he does and why he does it so well.

Q: Why did you choose to become an attorney and why did you choose your area of practice?

A: I have always enjoyed writing, speaking and helping people in their times of need. Becoming an attorney was a natural fit. I am a trial lawyer who represents plaintiffs. Specifically, I represent individuals (including their small, family and closely-held businesses) in commercial litigation cases. People come to me after they have been damaged by large, powerful entities. They have been defrauded, lied to or cheated by large corporations. They have often lost everything, and they have been stripped of every ounce of dignity they once possessed. Their pieces of the American Dream have been taken, crushed. They are ashamed,

embarrassed and truly vulnerable. I am honored to offer these people hope, and I am humbled that they come to me in an effort to get justice. That is what motivates me each and every day and that is why I chose this area of practice.

Q: Your typical client would be faced with what types of legal problems and how does your firm help them?

A: My clients seek me out when they are facing every conceivable adverse financial impact. They are in crisis and they need to be made whole. They have no fight left in them, and they need my firm to fight for them. We routinely go up against the largest corporations, hence the largest law firms, in the country. The vast majority of our cases are handled on a contingency basis.

Q: How do you see your firm as unique in assisting clients with their legal issues?

A: I believe in dealing with the client as a human being first, even before addressing the

specific legal issues. The greatest compliment I receive is that I don't seem like a stereotypical lawyer, that I truly care about the pain my clients are experiencing. I graduated from Gerry Spence's Trial Lawyer's College in Wyoming



several years ago. It is a program for certain lawyers who have been in practice for many years, and who fight for the rights of ordinary people, the marginalized, and the damned. At Trial Lawyer's College, I learned, and I truly believe, that if I do not understand my client, I cannot expect a jury to understand my client. If I do not love my client, I cannot expect a jury to care about my client. It is my job to walk through the fire with my client, not to argue on the client's behalf from a safe distance.

Q: Why did you choose Evergreen to practice law?

A: My family moved to Evergreen from Kansas City in 2012. Initially, I planned to live in Evergreen and open my law office in Denver. However, several years ago, I was fortunate to begin getting client referrals in Evergreen. Since opening an Evergreen office, I have been pleasantly surprised by the number of potential clients who contact me. I would like to think that my firm is making an impact by giving folks here an additional, local legal resource to contact in times of need. I split my time between the Denver and Evergreen offices. In addition to the Evergreen and Denver offices, my firm, totaling eight lawyers, also has offices in Kansas City, Los Angeles and St. Louis.

Q: What should the readership know about you personally?

A: I began practicing law 20 years ago at one of the largest law firms in the country. That gave me a great opportunity to learn 'both sides of the ballgame,' and I draw on that experience every day. Concerning life in general, I believe that life would be so much better if we could all come to the beyond simple realization that every individual deserves dignity, respect, care and love.

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